

Case study

R&D Project Leader
Novartis



Novartis is a multinational Pharmaceutical company, headquartered in Basel, Switzerland with over 120,000 employees globally, focused on development of both innovative and generic medicines as well as vaccines, OTC and animal health products.

Summary

- Successful international search for a top global Pharma
- Quick and professional research
- Reaching Client's full satisfaction

The challenge

Novartis were looking for experienced R&D Project Leader to work on specific type of combination products to strengthen their R&D team in Basel. Working on this role, we had to face a challenge of finding suitable highly-specialised profiles against strong pool of candidates already owned by Novartis via their immense internal and external resources.

The solution

Our advantage was a quick action and the right network of contacts which resulted in providing relevant profiles within the first week of the search. We have completed our shortlist within the next 2 weeks with candidates with different level of seniority and language skills, as per Client's request. All 3 CVs attracted attention of Novartis and the interviewing process went on smoothly with face-to-face interviews in Switzerland with the management team.

The result

Novartis have been absolutely satisfied with quality of presented candidates as well as our speed. The selected candidate has been also pleasantly surprised by the company's generosity and signed a contract without any delay. He has been delighted to join the company listed as the 2nd largest healthcare company worldwide and top pharmaceutical company in Fortune's World's Most Admired Companies 2013. Since then, Novartis have awarded us with more projects to work on.